



**For immediate release:**

**CONTACT**

Laura Eckstein  
PreferredPartner  
866-885-3249 x915  
laura.eckstein@preferredpartner.com  
<http://www.preferredpartner.com>

## **PreferredPartner Teams With Scale Computing To Offer Revolutionary Enterprise Storage Solution**

Indianapolis, IN, February 18, 2009 - PreferredPartner of Indianapolis announced today that the company will partner with Scale Computing to offer a revolutionary new storage solution.

The Scale Computing solution is based on an innovative, new "brick" technology that joins together to form an enterprise storage solution. This brick technology enables users to add storage to their environment with little or no technical expertise. If more storage is needed, users can just plug in another brick and the storage grows with no reconfiguration or administration. If a brick is lost for any reason, the system is self-healing, ensuring uninterrupted data access and rock solid data integrity.

"I believe this technology will completely change the way companies think about storage," said Steve Churchill, President of PreferredPartner. "Not only does it offer up to 80% savings over other solutions, it also offers unmatched scalability and versatility as well. We are excited to partner with Scale Computing to provide our customers with what we deem to be the next generation of enterprise storage."

### **Benefits over Traditional Storage Systems:**

- No single point of failure - maintains uptime through drive and node failure
- Scalable - storage can be added without interruption by simply plugging in more bricks
- Low cost - users can deploy only the storage they need for as low as \$2500 per terabyte
- Versatile - connect with iSCSI, NFS, or SAMBA/CIFS and create logical SAN and NAS devices, all from the same pool of storage.

- MORE -

"Migrationless clustered file storage systems have been used only in very expensive large enterprise deployments. Until now," said Jeff Ready, Founder of Scale Computing. Our breakthrough Storage Grid (SG) product line combines commodity hardware with a clustered file system previously found only in the HPC (high performance computing) sector. The result is seamless, migrationless scalability that allows IT managers to buy only the storage they need, when they need it and at a price any SMB can afford."

For additional information on Scale Computing, visit <http://www.preferredpartner.com> or contact Steve Churchill at 866-885-3249 x901.

#### **About PreferredPartner**

Founded in 2000 by Steve Churchill, PreferredPartner is a top IBM Business Partner in the Passport Advantage Resale Channel, specializing in licensing of IBM Lotus, Tivoli, DB2, Rational and WebSphere Software.

#### **About Scale Computing**

The founding team at Scale has a long, successful history of creating and growing technology startups—not as individual executives hailing from a variety of companies—but as a single, cohesive unit. Their clustered SAN (cSAN) products provide a scalable, highly available, versatile, and affordable storage solution that is easy-to-manage.

- END -